

JOB POSTING

Position: President / CEO

Reports To: Board of Directors

Position Summary:

Responsible for providing strategic leadership by working with the Board of Directors and the management team to establish long-range goals, strategies, plans and policies.

Duties and Responsibilities:

- Provide leadership and management to ensure that the mission and core values of the company are put into practice.
- Plan, develop, organize, implement, direct, and evaluate the organization's function and performance.
- Responsible for driving the company to achieve and surpass sales, profitability, business goals and objectives, and blind labor hours.
- Motivates and leads a high-performance management team; attracts recruits and/or retains required members of the executive team; provides mentoring as a cornerstone to the management career development program.
- Fosters a success-oriented, accountable environment and culture within the company.
- Represents the company with government agencies, customers, business partners, other organizations serving the blind community, and suppliers
- Enhance and/or develop, implement, enforce, and adhere to company policies and procedures that will improve the overall operation and effectiveness of the organization.
- Provides strategic financial input and leadership on decision making issues affecting the organization.
- Responsible for identifying, researching, evaluating, and executing acquisitions and mergers, and potential alliances.
- Presents regular reports on the status of the company's operations to the board of directors and to company staff.
- Evaluate and advise on the development of long-range planning, introduction of new programs, and services for the blind community.

Qualifications / Competencies

- Proven track record with 10+ years' experience operating at an executive level in a manufacturing company with annual revenues of 5+ million.
- Strong knowledge of manufacturing goods, particularly aerosol and liquid filling, and kit packaging.
- Energetic, forward-thinking, and creative individual with high ethical standards and commitment to the mission and future vision of LHB's programs and employees.
- Strategic visionary with sound technical skills, analytical ability, good judgment, and strong operational focus.
- Intelligent and articulate individual who can relate to people at all levels of the organization and possesses excellent communication skills.
- Ability to identify and resolve problems in a timely manner and gathers and analyses information skillfully.
- Ability to delegate work assignments, gives authority to work independently, sets expectations and monitors delegated activities.
- Trustworthy and willing to share information and serve as a mentor.
- Ability to balance mission and fiscal soundness.
- Decisive individual who possesses a "big picture" long-range perspective.
- Ability to think outside the box and develop new programs and services to serve the blind community at all levels.
- Ability to establish relationships with professionals in all areas in the field of blindness including education, medical, state, and federal government agencies and other organizations serving the blind community.
- Bachelor's degree, or equivalent combination of education and experience.

Physical Demands:

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- While performing the duties of this job, the employee is required to stand; walk; sit; use hands to finger, handle, or feel objects, tools, or controls; reach with hands and arms; climb stairs; balance; stoop, kneel, crouch or crawl; talk or hear; taste or smell. The employee must occasionally lift and/or move up to 25 pounds.
- Prolonged periods sitting/standing at a desk and working on a computer.
- Must be able to navigate various departments of the organization's physical premises.

Work Environment:

- Office and manufacturing facility.
- Requires regular travel to and from two physical locations.

If you are or someone you know is interested and meet the qualifications, please submit your resume and cover letter to knelson@lhbindustries.com

LHB offers equal opportunities to all persons without regard to race, color, religion, age, sex, disability, national origin, ancestry, citizenship, military or veteran status, marital status, sexual orientation, domestic violence victim status, predisposing genetic characteristics or genetic information, or any other status protected by law. Applicants who require reasonable accommodation during the application process may contact the Human Resources Department.